

As we welcome the spring season we are pleased to introduce some exciting new changes at CanCom. Many of you have already seen our new look as we have simplified our logo and corporate image. Our transition began in early 2008 when we moved from mainly a sales rep agency to a full line accessory distributor, wholesaler and manufacturing partner.

In January, CanCom joined the XTechnics Group. The XTechnics Group brings a wide range of knowledge and experience in the communications market and will be instrumental in research, design, sourcing and manufacturing of high quality products for the radio communications market.

Over the next few months you will continue to see our image update with the launch of a brand new website with dealer login, on-line pricing and ordering. In addition, we have added new lines and products in order to provide our customers with a one stop solution for all their safety and radio accessory needs.



### Save on these powerful performers from Motorola

Transform individual workers into highly productive teams by linking them together with Motorola business radios. Compact and lightweight, Motorola two-way radios are renowned for their outstanding durability. The powerful features these radios will bring your business, will help take your team to the next level of efficiency.

Pick up more productivity and performance along with a rebate check. When you buy Motorola DTR550, CLS Series and RDX Series two-way radios between March 1 and June 30, 2009 you'll receive the following:

- \$100 REBATE on every six CLS Series two-way radios
- \$200 REBATE on every six DTR550 two-way radios
- \$200 Rebate on every six RDX Series two-way radios

For more information see... [www.motorolasavings.com](http://www.motorolasavings.com)



XTECHNICS Group Incorporated was formed in January 2009 providing resources and experience to develop innovative products and product lines to allow our partners and corporate clients to best meet their demands and requirements.

XTechnics is your specialist partner in research, design, sourcing, marketing and logistics in the professional radio communications market. With an average of 18 years expertise in engineering, consultancy and professional services in this dynamic market, each of the experienced account executives at XTECHNICS Group will assist you to maximize your sales opportunities.



With products available for Military, Tactical, Law Enforcement, Security, First Responders, Venue/Event Management and Hospitality, XTechnics is your supplier and sourcing partner to meet every tender request. XTechnics designs and supplies the XSET and COMTIP range of accessories as well as exclusively distributes the range of McKay Radio Accessories to the North American market. With also a complete range of products available for OEM private labeling XTechnics provides an innovative new approach to communication.



For more information see... [www.xtechnics.net](http://www.xtechnics.net)



## NEW PRODUCT LINES

CanCom is pleased to announce we have reached Canadian Distribution agreements with both Savox Communications and INVISIO headsets. Both companies bring a great deal of value to our accessory portfolio by offering an extremely high end range of radio accessory products for a wide range of applications.



Savox, headquartered in Finland offers communication products designed to enhance professional performance. Applications integrated into helmets, ear protection, clothing or other apparel significantly improve the effectiveness of communication between professionals in challenging conditions. Designing these solutions for the most demanding clients is the specialty of Savox.

For more information on Savox products please visit...  
[www.savox.com](http://www.savox.com)

### Feature Products



**Helmet-Com**  
 Bone mic/speaker for unique fastening inside a variety of helmet types



**Noise-Com**  
 Fits inside choice of ear muff hearing Protector to make a high noise headset



**Throat Mic/Earpiece**  
 Comfortable/Sensitive throat mic for high noise and under protective suits



**Ultra Light ear set**  
 Lightweight yet robust, adaptable to both ears, no blocking of ambient sound



**Multi-purpose Headset**  
 All-round mounting system with flexible boom microphone



**Helmet-Com 2**  
 Bone Mic with dual speaker for fit within all helmet types



**Push to Talk Unit**  
 Slim line, IP55 rated, extra large PTT to interface any Savox headset



**Com-Control PTT**  
 For special task applications Small master PTT with remote PTT options



**Remote Speaker Mic**  
 Multi purpose mic with Nexus jack to interface any Savox headset



Invisio, headquartered in Denmark is renowned for delivering cutting edge tactical headset technology to Elite SWAT teams and Military Special Forces across the globe to meet needs in extreme environments. Invisio offers a professional range of tactical headsets and Push-To-Talk solutions to equip the professional user with state of the art functionality and design. INVISIO headsets utilize the patented Bone Conduction Technology which offers unsurpassed communication in all environments.

For more information on INVISIO products please visit...  
[www.invisioheadsets.com](http://www.invisioheadsets.com)

### Feature Products

The ultimate in-ear tactical headset for high noise and extreme environments



Features:

- Total noise elimination system for crystal clear communications
- Discrete design with superior comfort and fit.
- Compatible with helmets, gas masks or circumaural headsets.

Earpiece Options Include:

- Noise attenuating, submersible and extreme heat versions.
- Black or Beige colour, left or right side versions.
- IP68 and submersible down to 20 meters

Push to Talk Options for all 2-way radio makes/models

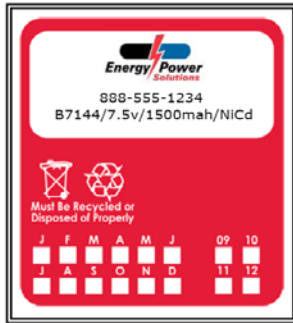


PTT options include: Standard In-line, submersible, remote finger





## NEW LMR Battery Custom Company Label Program



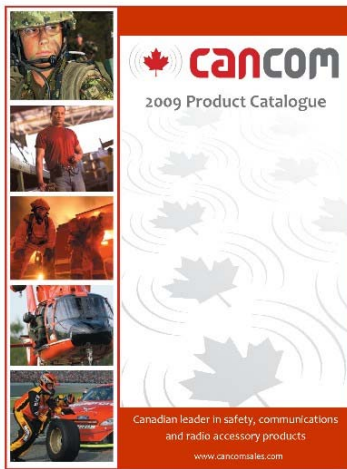
CanCom includes a no cost private label highlighting your dealer information on the batteries we sell to you.

### BENEFITS OF PRIVATE LABEL PROGRAM

- It's FREE with NO minimum purchase required!
- You design the label and information you want to add.
- Your name on the battery keeps customers coming back to you with orders resulting in increased battery sales and profits!
- Date code squares allow you to mark the battery when you sell it, starting the warranty period from us.
- Recycling and disposal information on the battery so you stay "green"



For more details and pricing on all of our LMR batteries and chargers products please contact us



Over the next month we will be putting the finishing touches on our new catalogue.

The catalogue will feature many of our new products additions.

As it will contain only retail pricing it will be a great tool to pass along to your clients.

Our new dealer price book will also be available at the same time.

## NEW T.A.C. Brand from CanCom



CanCom is pleased to announce the introduction of our new brand of law enforcement and military products. T.A.C. products consist of communication kits and earpieces for radios, as well as, tactical earmuffs, hearing protection and eyewear. Dealer opportunities are available.



## CanCom Relocation - April 29

In an effort to better support our growing business we will be relocating our office and warehouse effective April 29th.

More information will follow in the coming weeks but our new address we be...

3163 Bass Lake Side Road, Orillia, ON L3V 7Y7.

Our phone and fax numbers will remain the same.

## BLUE LINE Trade Show 2009

Blue Line Trade Show provides a forum for companies to showcase their products and services to Canadian law enforcement professionals. The annual trade show draws hundreds of law enforcement personnel from across Canada including police services, Parks Canada, Customs Canada, Ministry of the Environment, correctional services and, security for hospitals, transit systems, universities, malls and private industry.

**April 28 & 29, 2009: 9am-4pm, CanCom Booth #401**

Visit us at the show... Please call or email us for a free show pass.

## ULTRALAST Alkaline Batteries



**Excess Inventory Sale**  
Save on bulk alkaline batteries

### BULK BATTERY OPTIONS:

- AAA (100 pack), \$25 (\$0.25 each)
- AA (100 Pack), \$25 (\$0.25 each)
- 9V (24 pack), \$24 (\$1.00 each)
- C (24 pack), \$24 (\$1.00 each)
- D (24 Pack), \$24 (\$1.00 each)

**Sale ends May 31, 2009**



## Trade Show Report

The International Wireless & Communications Expo took place March 18-20, 2009 in Las Vegas.

Although the number of exhibitors and attendees seemed to be down compared to last year the show once again proved to be a success for those who did attend.

It was great to see many of our dealers and we would like to thank those of you who took time out of your busy schedules to meet with us and discuss our new products.





# Feature Products



## XSM Pro Series Speaker Microphone

- Loud and Clear Sound
- Robust, low profile design
- Environmental Polyurethane cable reinforced with Kevlar
- Built in 3.5mm audio jack. Select from our receive audio air tube or ear hooks
- Rugged belt/clothing clip - 360° rotation
- Optional Emergency Button
- Available for all makes and models of radio

## Freedom Wireless Headsets

- 300-500 feet wireless range.
- Can be used with vehicle intercom systems, cell phones, portable and mobile radios.
- "Frequency hopping" allows for secure communications. Easy pairing process.
- Over-the-Head and Behind-the-Head headsets.
- Up to 24 hours of Battery Life. Li-Ion battery.
- Comfort GEL Ear Seals

**CALL or EMAIL us to set-up your FREE product trial.**

Option: Add an ear hook or acoustic Tube receive kit



▶▶ From \$999 Cdn List Price

▶▶ \$55 Cdn Dealer (All 2-pin models, add \$10 for multi-pin models)

CanCom proudly represents and distributes these quality brands...



3163 Bass Lake Side Road E.  
Orillia, ON L3V 7Y7  
[www.cancomsales.com](http://www.cancomsales.com)